



Course Equivalency Certificate

This certifies that the Defense Acquisition University (DAU) recognizes the below listed course(s) provided by:

Business Management Research Associates, Inc. (BMRA)

as meeting or exceeding the desired outcomes, content and evaluation techniques of the corresponding DAU course(s). Accordingly, the provider course(s) listed below are considered equivalent to the corresponding DAU course for all DAU course prerequisite and DoD AT&L acquisition career field certification requirements.

This Certificate of Equivalency supersedes all previously issued for this provider. Current status of all DAU approved equivalencies can be found on the DAU website at: <http://www.dau.mil/learning/appg.aspx>.

DAU Course Code	Business Management Research Associates, Inc.		Effective Dates ¹	
	Course Code	Course Name		
CON 100	CON 100	Shaping Smart Business Arrangements	10/21/2005	INDEF
CON 101		Acquisition Planning I	3/1/1999	9/30/2007
		Contract Formation I	3/1/1999	9/30/2007
		Contract Administration I	3/1/1999	9/30/2007
CON 104		Price Analysis	3/1/1999	9/30/2007
		Cost Analysis	3/1/1999	9/30/2007
		Federal Contract Negotiation Techniques	3/1/1999	9/30/2007
CON 120	CON 120	Contracting for Mission Support	2/22/2006	INDEF
CON 202		Acquisition Planning II	5/1/2001	9/30/2007
		Contract Formation II	5/1/2001	9/30/2007
		Contract Administration II	5/1/2001	9/30/2007
CON 202		Intermediate Contracting	3/2/2006	9/30/2008
CON 204		Intermediate Contract Pricing	3/1/1999	9/30/2008
CON 210		Government Contract Law	3/1/1999	9/30/2008
CON 210		Accelerated Government Contract Law	4/1/2006	4/30/2006
CON 215	CON 215	Intermediate Contracting for Mission Support	11/1/2008	INDEF
CON 217	CON 217	Cost Analysis and Negotiation	10/26/2009	INDEF
CON 218	CON 218	Advanced Contracting for Mission Support	11/1/2008	INDEF
CON 260	CON 260	Small Business Socio Economic Course	5/4/2007	INDEF
CON 353	CON 353	Advanced Business Solutions for Mission Support	3/2/2006	INDEF

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Director, Academic Programs

¹ Student's successfully completing the equivalent course(s) during the effective dates are considered as having successfully completed the corresponding DAU course(s).